

# Webinars

We generate qualitative leads for you



# Die Konradin Mediengruppe

Mit über 400 Mitarbeitenden gehört die Konradin Mediengruppe zu den größten Anbietern von Fachinformationen im deutschsprachigen Raum.

Seit 1929 umfasst der Verlag eine Vielzahl an Fachmedien, Wissensmagazinen, Online-Plattformen und Fachevents, die das Portfolio neben Corporate Publishing und Druck ergänzen.

### Konradin Industrie – das Kompetenznetzwerk der Industrie

Unser Angebot umfasst 18 Medienmarken für Entscheidungsträger in der Industrie.

Als Netzwerk für Industriekommunikation ermöglichen wir eine crossmediale, zielgruppenspezifische Ansprache in Print und Online, über Events und Medienpartnerschaften bis hin zu Corporate-Publishing. Unsere Fachmedien sind seit Jahrzenten in ihren Märkten zuhause. Sie genießen das Vertrauen von Unternehmen und ihren Werbetreibenden. Sie sprechen qualifizierte Führungskräfte in einer funktionalen Breite an.

# **Zahlen und Fakten**

40 erfolgreiche Medienmarken 4.498 Kunden aus verschiedenen Branchen

+400 zufriedene Mitarbeitende

ne 95

**95** Jahre Konradin Mediengruppe

"Für mich ist es die geballte fachliche Kompetenz, die uns ausmacht."

> Peter Dilger Geschäftsführer

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Media Service Shops Corporate Publishing Fachevents Medienproduktion

**Marktforschung** 

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# Why should you book a webinar?

Your benefits from partnering with Konradin Industry

At **Konradin Industry,** we offer comprehensive communications service tailored to your individual business objectives.

We use well-thought-out **strategies** and the right **wording** to reach your target audience. We generate qualified **leads** for you.

#### Professional support from Konradin

Webinars are organised by a highly experienced team.

#### Precisely tailored target group approach

Established trade media with their specialist editorial teams and target audiences broken down by industry and function.

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### Successful branding

Position yourself as thought leader in the webinar and showcase your products.

### High reach

Reach your target audience and get to know new potential customers (MQL = marketingqualified leads).

#### **Minimum effort**

Attendees can participate from anywhere without travelling and associated costs.

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# Webinar: What is included in a booking?

Services and rates

# Sharing expertise, communicating benefits, generating leads

Webinars are a fast, cost-effective and successful way to share knowledge and to network. Presenters and attendees can work together regardless of their location, while keeping the important dialogue going.



Service (minimum lead time 6 weeks)	<b>Rate*</b> as of 01.10.2024
Selection of the target audience from our database (2 selection criteria: role and industry)	$\checkmark$
Invitation email • Reminder email • Appointment reminder • Follow-up email	$\checkmark$
Promotion with the expertise of Konradin Industry trade media	$\checkmark$
Online webinar room • Live broadcast (approx. 60 minutes)	$\checkmark$
Professional presenter • Inclusion of up to two speakers of your choice	~
Technical check before the live event	$\sim$
Optional: Integration of a video and max. 3 polls into the live broadcast by prior arrangement	$\checkmark$
Detailed reporting incl. registration list with contact details	$\sim$
On-demand webcast after the live event on our websites	$\checkmark$
Package price	€ 7,700.00
Optional: Leads (after live webinar)	From € 70.00 per lead

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# What data is required for your webinar?



Data submission for your webinar | Page 1 of 2

$\checkmark$	Content required	Format	Scope	Notes
	Keywords	DOC, TXT	1 main keyword, 2-3 secondary keywords	Choosing the right keywords is important for performance and SEO
	Webinar title	DOC, TXT	approx. 60 characters	Should contain the <b>main keyword</b> , catchy - short - concise
	Meta description for promotion, SEO and social media	DOC, TXT	max. 156 characters	Short descriptive text / Why should someone participate? Main keyword should be included With direct customer approach and call to action
	Text for webinar/ abstract for website	DOC, TXT	approx. 1,000 characters without spaces	Information on content, benefits (innovation, solution-oriented approach) Include keywords – as many as possible and as few as necessary!
	Subject line + text for invitation mailing	DOC, TXT	approx. 500 characters (user- oriented)	Powerful subject line, optionally with three concise points that highlight the benefit. Direct customer appeal and call to action.

# What data is required for your webinar?



Data submission for your webinar | Page 2 of 2

We offer two types of registration forms for our webinars:

**Variant A:** Contains only the most important mandatory fields to keep the registration process simple and quick.

Variant B: Offers a more extensive collection of information. Optional fields are available, which you can mark as mandatory according to your wishes.

Field Name	Variant A (Mandatory)	Variant B (Mandatory)	Variant B (Optional)
Title	√	$\checkmark$	
First Name	$\checkmark$	$\checkmark$	
Surname	$\checkmark$	$\checkmark$	
Company	$\checkmark$	$\checkmark$	
E-Mail	$\checkmark$	$\checkmark$	
Sector			$\checkmark$
Function			$\checkmark$
Hierarchical Function (Position)			$\checkmark$
Street			$\checkmark$
Postcode			$\checkmark$
Country			$\checkmark$
Telephone			$\checkmark$

Email data to: <u>media.industrie@konradin.de</u> at least 6 weeks before the start of the campaign

# Webinar

Checklist for your webinar with Konradin

## **Technical information**

Technical requirements for a webinar : Dial-in by phone or VoIP

Speaker: Telephone with headset, preferably no hands-free kit, no mobile phone

Sufficient power supply for all batterypowered devices

Webcam use possible (speaker + presenter only)

Stable, fast Internet access (network cable recommended)

Presentation e.g. as PowerPoint file (speaker only)

Quiet room for the presenter

Recommended specifications for Mac computers: Latest standard hardware JavaScript and cookies enabled Plug-ins enabled in Safari

Recommended specifications for Windows PCs Latest standard hardware JavaScript and cookies enabled ActiveX enabled and unblocked for Microsoft Internet Explorer (recommended) Java 6.0 or higher Windows running either Firefox, Chrome or Edge browser

You may need to check with your internal IT department if Zoom is allowed as an application software.

### Join a test session | Zoom

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# **Professional webinar planning and implementation**

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Our references – this is what your webinar could look like

# » Great added value from specialist editors hosting the webinars

### A customer testimonial from 2023:



"We have held numerous webinars with different target groups with Konradin.

We were always satisfied with the results of the webinars.

A big advantage was that they were always moderated by professional editors.

In the end, the Konradin webinars helped us to generate a lot of valuable leads."

Michelle Marinow, Germany Marketing Manager Personalization & 3D Printing, HP Deutschland GmbH



### Website

#### Siemens AG

Der digitale Zwilling einer CNC Maschine in der Produktion

📀 15. Mai 2023 🛛 🖉 1 Minuten Lesezeit



Warum braucht es den digitalen Zwilling einer CNC Maschine in der Produktion? Was ist der digitale Zwilling einer CNC Maschine und wie entsteht er?

Welche Anwendungsfälle gibt es in der Produktion – und geht es ohne ihn in Zukunft überhaupt noch? Dieses Webinar gibt Basisinformationen zu digitalen Zwillingen. Die Referenten stellen typische Use-Cases vor, die die Fertigung mit Werkzeugmaschinen effizienter und prozesssicherer machen.

Die Referenten



Jan Schüttken

Fachberatung Werkzeugmaschinen, ,Siemens AG

### Emaicampaign



#### [[anrede\_fertig\_de]],

was ist der digitale Zwilling einer CNC Maschine und wie entsteht er? Warum braucht es den digitalen Zwilling in der Produktion? Welche Anwendungsfälle gibt es – und geht es ohne ihn in Zukunft überhaupt noch?

Das Webinar am 6. Juli gibt Basisinformationen zu digitalen Zwillingen. Die Referenten stellen typische Use-Cases vor, die die Fertigung mit Werkzeugmaschinen effizienter und prozesssicherer machen.

#### Jetzt anmelden!

Wir freuen uns auf Ihre Teilnahme!

Herzliche Grüße aus Leinfelden

formina Turic

Jasmina Tulic für das Webinar-Team der mav media.industrie@konradin.de, Phone +49 711 7594-591

#### Es passt terminlich nicht?

Melden Sie sich trotzdem an und erhalten Sie im Nachgang Ihre Aufzeichung

Ist mein Rechner für eine Webinar-Teilnahme in Zoom geeignet? Systemanforderungen prüfen

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# **Still got questions?**

From traditional print media to comprehensive online marketing solutions – together we can develop a tailored approach to meet your specific communication objectives.

We would also be happy to advise you in person.

We look forward to hearing from you!





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